



Organic Dairy Market Overview

Agricultural Marketing Service
Dairy Market News

Report 4

January 26, 2024

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The USDA recently released announced that 10 projects were funded through the Organic Market Development Grant (OMDG) program for fiscal year 2023. Funds awarded totaled \$9.75 million dollars with grants going to projects in California, Colorado, Connecticut, Maine, Montana, Oregon, Pennsylvania, Texas, Vermont, and Washington. The grant recipient in Maine's project aims to expand access to and increase demand for organic dairy products locally produced in the Northeast US. In Vermont, the grant recipient's project aims to increase awareness and demand for locally produced organic dairy products through the use of advertisements throughout the Northeast region and through the development of new dairy products distributed throughout the region.

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link: <https://www.organictransition.org/events/>

A selection of upcoming events are included below:

NOFA New Jersey's 34th Annual Winter Conference, Rutgers University, New Jersey - January 27

New CT Farmer Alliance's Farmer 2 Farmer Conference, Meriden, CT - January 27

Food Works' Southern Illinois Farming Alliance Conference, Carterville, IL - January, 27

OGRain Winter Conference 2024, Madison, WI - February 2-3

MOA's 2024 Annual Conference, Hartsburg, MO - February 2-3

CCE's Organic Pesticides Bilingual Training, Virtual Workshop - February 5

Pasa's 2024 Sustainable Agriculture Conference, Lancaster, PA - February 8-10

A large dairy cooperative which received funding from the USDA Partnerships for Climate-Smart Commodities grant, recently announced they have made the first agreements and payments to organic farmers participating in their carbon reduction program. This cooperative's program includes projects to reduce carbon on farms through planting trees in pastures, installation of renewable energy sources, upgrading manure management technology, and utilizing enteric-reducing feed supplements. More information about the USDA Partnerships for Climate-Smart Commodities can be found at: <https://www.usda.gov/climate-solutions/climate-smart-commodities>

Organic Milk Product Sales: The Agricultural Marketing Service (AMS) recently released the November 2023 Estimated Fluid Milk Product Sales Report. The U.S. sale of total organic milk products was 231 million pounds, up 0.4 percent from the previous year, and down 1.0 percent year-to-date. Organic whole milk sales, 119 million pounds, rose 7.0 percent compared to a year earlier and increased 4.2 percent year-to-date. Reduced fat milk (2%) sales were 74 million pounds, declining 2.8 percent from the previous year, and down 3.5 percent year-to-date. Organic flavored whole milk sales, 1 million pounds, increased 26.4 percent from the previous year, but declined 38.6 percent year-to-date.

Organic Milk Utilization and Fat Content: Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During December 2023, organic whole milk utilization totaled 17.7 million pounds, up from 16.7 million pounds the previous year. The butterfat content, 3.27 percent, is unchanged from a year ago. The utilization of organic reduced fat milk, 15.9 million pounds, decreased from 17.1 million pounds a year ago. The butterfat content, 1.54 percent, is up from 1.41 percent the previous year.

National Organic Grain Feedstuff: Compared to last period trade activity was moderate on light to moderate demand. Organic feed corn sold 64 cents lower delivered elevator, down 4.25 from this period last year. Forward organic corn contracts deliver Q1 2024 through Q3 2025. Organic feed soybeans sold 13 cents lower delivered elevator, down 8.42 from this period last year. Forward organic soybean contracts deliver Q1 2024 through Q3 2025. There were no comparable trades on any other organic grains from the prior period.

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